

# UPL and Agrauxine by Lesaffre Announce Agreement to Develop and Commercialize Microbial Bio-control Technology in United States

KING OF PRUSSIA, Pa. (June 14, 2022) – [UPL](#), a global leader in sustainable agriculture solutions, announces a strategic collaboration with [Agrauxine by Lesaffre](#), a subsidiary of Lesaffre company specializing in biological crop solutions. The exclusive license and supply agreement will allow UPL to commercialize a new biocontrol technology from Agrauxine in the United States.

UPL is the world's largest manufacturer and distributor of biosolutions, and last year launched Natural Plant Protection (NPP), a new global business unit championing UPL's comprehensive portfolio of natural and biologically derived agriculture inputs and technologies. The collaboration with Agrauxine broadens the biological offerings that NPP will deliver in the United States. A new biocontrol technology from the collaboration is awaiting U.S. EPA registration, expected later in 2022.

Agrauxine by Lesaffre is a business unit of Lesaffre, a key global player in fermentation for more than a century. Based in France, Agrauxine develops, manufactures and commercializes biosolutions from selected natural strains of fungi, bacteria and yeast microorganisms.

"Agrauxine is a recognized global innovator in the development of sustainable solutions derived from microorganisms that address critical challenges of growers," says Jim Petta, Natural Plant Protection Head, North America. "This partnership is a natural for us, and it's a collaboration that will strengthen our BioSolutions product pipeline to deliver enhanced value for U.S. growers."

Says Hugo Bony, CEO, Agrauxine by Lesaffre, "We have strong ambitions for growth in the U.S. market. We're looking forward to our partnership with UPL to deliver this new biocontrol technology derived from microorganisms that will help growers overcome crop stresses during germination, emergence and early plant growth."

The agreement marks the second collaboration between the two companies. In 2021, Agrauxine by Lesaffre and DECCO, a UPL company and global leader in post-harvest solutions, [announced the signing of an exclusive distribution](#)



[agreement](#) whereby DECCO will distribute Nexy® biofungicide in select countries for control of key post-harvest pathogens in pome fruit, citrus and bananas.

#### **ABOUT UPL**

UPL is a leader in global food systems, as one of the top 5 agricultural solutions companies worldwide. With revenue of US\$5 billion, UPL has a presence in 130 countries. With market access to 90 percent of the world's food basket and a focus on high-growth regions, UPL represents a compelling value proposition for growers, distributors, suppliers and innovation partners in a consolidating market. UPL offers an integrated portfolio of both patented and post-patent agricultural solutions for various arable and specialty crops, including biological, crop protection, seed treatment and post-harvest solutions covering the entire crop value chain.

#### **ABOUT AGRAUXINE by Lesaffre**

Agrauxine is a key technical and industrial player in biocontrol, biostimulation and bionutrition. Structured in 2014, Agrauxine is the business unit of Lesaffre dedicated to biosolutions for crops productions. Agrauxine develops, manufactures and commercializes solutions of biocontrol, biostimulation and bionutrition, based on microorganisms or their derivatives.

Today, the company has more than 100 employees in 3 continents (North America, South America and Europe), more than a quarter of whom are focused on research and technical development. Agrauxine is commercially present in more than 40 countries.

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